

FAÇADE ACCESS NORTH AMERICA INTEGRATED DESIGN SERVICES

An Integrated Service to Exterior Building Maintenance



Your building deserves an exterior building maintenance solution that seamlessly integrates into the design and construction process—and, ultimately, the creative vision—for your project.

That's our vision at Façade Access North American Division (NAM), where we work to provide innovative and comprehensive solutions as both a consultant and production partner for Owners, Developers, Architects and General Contractors.

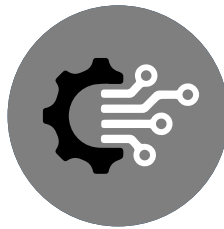
By focusing early on building strong relationships and aligning on project goals, we are able to implement our expertise in research and development, engineering, manufacturing, installation and service in ways that redefine façade access industry standards. We call it the Integrated Design Services.

Discover the Benefits of Integrated Design Services

Elevate Your Project with Façade Access NAM's Comprehensive Exterior Building Maintenance & Window Washing System:



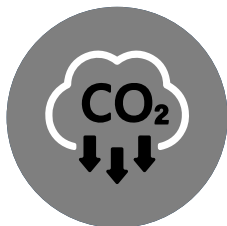
Valuable insights that will help you determine the best exterior maintenance solutions for your needs at the design stage.



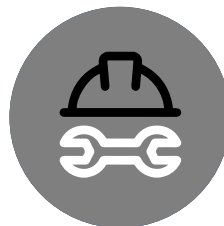
State-of-the-art technology that promotes the best on-the-job efficiency and the highest end-product quality



Advanced, reliable systems that offer superior long-term performance



CO2 reduction strategies resulting in solutions that help your organization meet sustainability goals



Enhanced safety considerations that may reduce risk and protect your employees



Providing Value at Every Stage

The Integrated Design Services are designed to start as early as the conceptual design of your building project to provide the best result that, when complete, serves both your functional needs and creative vision. To achieve that goal, our team engages clients in an early comprehensive needs assessment that empowers us to:



- Build strong partnerships based on a shared understanding of the project's vision and objectives
- Prioritize industry best practices, regulatory compliance, environmental considerations and other client priorities
- Deliver innovative custom exterior building maintenance and window washing system solutions that perfectly meet our stakeholders' specific needs

Envisioning Your Solution Step by Step

The Comprehensive Needs Assessment follows multiple stages that range from an initial consultation, in which we actively listen to your project's stakeholders, to final documentation and reporting, which includes proposals, specifications, compliance documentation and cost breakdowns for your building's custom solution and maintenance plan.

To ensure that the final recommendation is a product that fulfills all your requirements, the comprehensive needs assessment will also include:

- Collaboration with Architects and Developers to ensure the design vision meets regulatory and functional requirements
- Value engineering that provides you with solutions that optimize your project's design while identifying high-quality cost-saving opportunities
- Close coordination with General Contractors to ensure seamless installation and timely completion of your final exterior building maintenance and window washing system.

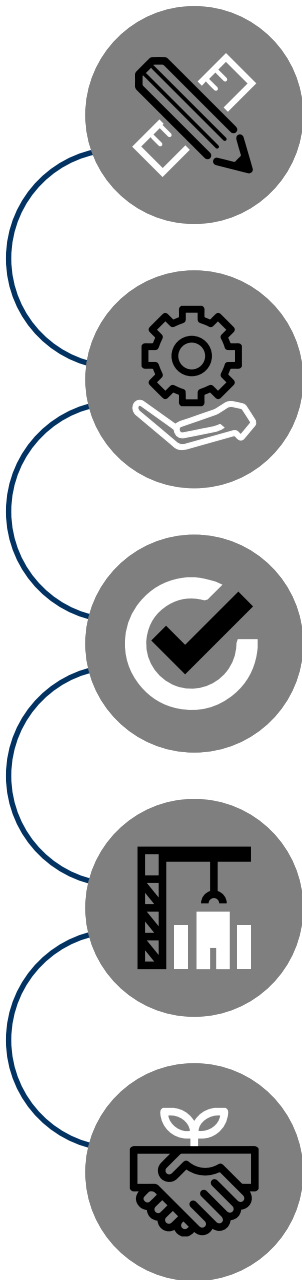


You can learn all the details of the Comprehensive Needs Assessment, as well as how it benefits the entire design process for needs, contact the Façade Access NAM team for a complimentary consultation.

Custom Solutions and Unparalleled Service

In addition to the Comprehensive Needs Assessment, Façade Access NAM's service-oriented approach to meeting your custom exterior building maintenance and window washing system needs provides you with value-added solutions. At every opportunity, we create recommendations and techniques that reduce costs, enhance long-term performance and maintain a commitment to environmental sustainability.

Examples of the best-in-class service you can expect with the Integrated Design Services include:



Custom Design

We will develop solutions that align with the project's unique specifications, architectural vision, and compliance requirements based on the Comprehensive Needs Assessment.

Equipment Selection

We will provide expert guidance in selecting the appropriate equipment, considering factors such as building height, façade configuration, access requirements, and maintenance needs.

Compliance and Safety

Our solutions will adhere to all relevant regulations, standards, and safety guidelines, ensuring a safe and compliant working environment for maintenance personnel.

Project Management

Our team will provide project management support throughout the implementation process, coordinating with contractors, suppliers, and other stakeholders to ensure smooth execution.

Ongoing Support

We offer long-term maintenance and support services to ensure the continued performance and longevity of the installed systems, providing peace of mind to the building owners and property managers.

Throughout the process of creating your exterior building maintenance and window washing systems, we will also keep in frequent contact to ensure that you receive answers to your questions and concerns, clear and concise documentation to minimize misunderstandings during the project and maintain peace of mind throughout our partnership.

Only the Highest Quality

The integrity of our service is matched only by the quality of the products we deliver through the Integrated Design Services. We ensure benefits like long-term performance, regulatory compliance and strategies to help meet your organization's environmental sustainability goals through a series of meticulous practices, including (but not limited to):



Expert Engineering

Our experienced engineers are involved in the design process, ensuring that our solutions are structurally sound, safe, and compliant with all relevant codes and regulations



Design Validation

Our process involves comprehensive checks and reviews, including functional assessments of the design, compliance with regulations and standards, as well as providing the load requirements for the system



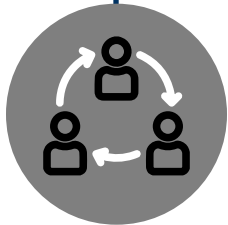
Testing and Certification

Our systems are subject to rigorous testing and certification processes, guaranteeing their performance, reliability, and safety



In-House Manufacturing

Our capabilities mean that we have complete control over the production process, ensuring the highest quality and precision in the fabrication of components and systems



Collaboration with Façade Access Consultants

While we differentiate ourselves in providing functional designs, we recognize the expertise and value that Façade Access Consultants bring to the industry. We maintain a professional relationship with them, collaborating on projects to ensure seamless integration of our systems within the overall building design



Service at Every Level from the Innovation Leader

Façade Access NAM comprising the Tractel, Manntech & Cox Gomyl brands, belongs to a tradition of pioneering vertical access solutions for both the industrial and construction industries. We continue that legacy with the Integrated Design Services, and invite you to contact us for a complimentary consultation to discover how we can best meet the objectives for your exterior building maintenance and window washing systems.

Depending on your budget and needs, our team of experts offers three levels of services:



- Ideal for clients with a basic understanding of their exterior building maintenance needs and desire expert feedback on their existing designs
- Receive high-level direction and feedback from a Façade Access NAM Sales Manager



- Ideal for clients who desire a more detailed analysis of their exterior building maintenance system
- Receive design drawings in CAD format, along with project management and Design Engineer assistance to create limited design iterations, with specifications



- Ideal for clients who desire a comprehensive, customized exterior building maintenance solution
- Receive completed, stamped drawings and files created in coordination with assigned Project Manager and Design Engineer assistance beginning with design and ending with your approved solution

For full details on levels of the Integrated Design Service, contact the following Façade Access NAM professionals for your complimentary consultation today:

FAQ

What does the Integrated Design Services (IDS) at Façade Access NAM Division offer?

IDS at Façade Access NAM Division offers a unique approach to exterior building maintenance and window washing systems. We provide innovative and comprehensive solutions that integrate seamlessly into the design and construction process.

At what stage does the Integrated Design approach begin?

The integration of our solutions begins at the conceptual phase of the project.

How does the Façade Access NAM Division redefine industry standards?

We actively engage with stakeholders early in the project, providing tailored recommendations and expert guidance, thereby establishing ourselves as trusted advisors and ensuring code compliance, cost-effectiveness, and long-term functionality.

What are the benefits of the Integrated Design strategy?

Through our Integrated Design strategy, we envision transforming the industry, building lasting relationships, and setting new standards for exterior building maintenance and window washing systems.

How does your approach maximize value for clients?

Our approach offers valuable insights, expertise, and collaboration, ensuring maximum efficiency, functionality, and long-term value. This minimizes risks for both clients and our team.

What insights does early engagement offer to clients?

Early engagement provides clients with a thorough understanding of project requirements, regulatory requirements, environmental considerations, and helps tailor effective solutions that meet their specific needs.

What is the importance of a comprehensive needs assessment?

A comprehensive needs assessment ensures that we have a deep understanding of the project requirements. This enables us to deliver solutions that are tailored to the client's specific needs, adhere to industry best practices, regulatory requirements, and prioritize sustainability.

How do you ensure collaboration with architects and developers?

We actively engage in collaborative discussions with architects and developers to make sure that the design vision aligns with the functional and regulatory requirements of the maintenance and washing systems.

What does system design and customization entail?

Our team develops customized design proposals based on client needs, considering factors like building height, façade complexity, access points, and maintenance frequency.

What kind of ongoing support do you provide post-installation?

We offer comprehensive post-installation support, including maintenance, repairs, and technical assistance, ensuring our systems operate efficiently and safely over their lifecycle.

How does early engagement streamline the project experience?

Early engagement allows us to address potential challenges and incorporate solutions upfront, ensuring a smoother and more successful project experience.

How do you evaluate a project's unique challenges and opportunities?

We assess the building structure and access points to gain a deeper understanding of the project's challenges and opportunities.

Can you explain the risk assessment and mitigation process?

We conduct a thorough risk assessment to identify potential hazards and develop strategies to mitigate those risks, including ensuring worker safety and system durability.

How does expert engineering enhance the design process?

Expert engineering ensures that our designs are efficient, functional, durable, and meet both regulatory and client requirements.

Why is in-house manufacturing essential?

In-house manufacturing allows us to maintain strict quality control, ensuring the production of reliable and durable equipment tailored to the specific needs of each project.



Scan this code for full details on levels of the Integrated Design Service, and contact the following Façade Access NAM professionals for your complimentary consultation today:



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